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SIEMENS AWARDS MAJOR CONTRACT TO ALE



- **Four-year Crane Framework Agreement to UK-based heavy-lift specialist ALE**
- **Value in excess of £43m (55m Euros)**
- **Approximately three quarters of the contract value relates to UK projects**
- **Great step for development in Hull and the UK offshore industry**

Siemens has awarded a four-year Crane Framework Agreement to heavy-lift specialist ALE for the supply and deployment of cranes, specialised transport equipment and personnel. With over 30 branches, and UK bases in Teeside and Staffordshire, ALE is one of the world's biggest heavy transportation and lifting contractors. The contract is for the period 2016-19, and has a value in excess of £43m (55m Euros). It covers Siemens' harbour-based offshore wind sites in the UK and Germany, and fulfils the requirements of Siemens' offshore logistics concept, presented in 2015. Approximately three quarters of the contract value relates to UK offshore projects, all of which will involve blade export or pre-assembly at Siemens' new facilities in Hull. The work involves onshore heavy lifting, transport and pre-assembly for offshore wind operations. The contract is effective from the beginning of June 2016.

Clark MacFarlane, Managing Director, Wind Power Division at Siemens plc., said: "Given the high proportion of the work covered by this contract that will take place in the UK, we are delighted to be

able to appoint a British supplier with an international reputation in this field. This contract is a great step for our development in Hull and the offshore industry in the UK which is committed to growing the content of offshore wind farms that is made in the UK.” With its partner, Associated British Ports, Siemens is investing £310m in the development. The Siemens facilities will create 1,000 direct jobs and many more during the construction phase and in the supply chain.

The first offshore wind power plant to benefit from the newly-constructed Hull harbour, Alexandra Dock, will be the Dudgeon project off the Norfolk coast. Dudgeon, is owned by Norwegian energy companies Statoil and Statkraft and Abu Dhabi’s renewable energy company, Masdar. It will be operated by Statoil. The Dudgeon wind farm will comprise 67 of Siemens’ 6 MW offshore wind turbines. With an overall capacity of 402 MW Dudgeon will provide clean power to more than 410,000 UK households. ALE equipment and staff will be used in the handling and pre-assembly of imported towers, nacelles and blades to be used on the Dudgeon offshore wind park. Where possible, a “Roll-on/Roll-off” process is used, instead of lifting. This method provides more safety and cost efficiency when it comes to moving up-to-75-metre-long rotor blades, and nacelles weighing around 360 metric tons.

Soon after the Dudgeon project, the Race Bank offshore wind farm will mobilise and will involve pre-assembly and supply of some of the first blades manufactured at the Hull factory. Race Bank is owned by DONG Energy. It will be located in the Greater Wash area, approximately 17 miles (27 km) off the east coast of Britain. Race Bank will comprise 91 of Siemens` 6 MW offshore wind turbines. With an overall capacity of approx. 580MW Race Bank will supply green electricity to more than 400,000 British households. The Race Bank offshore wind farm is yet another catalyst for the growth of the offshore wind supply chain in UK.

It is now less than five months until the first wind turbine blades are manufactured by Siemens in Hull. The first workers who will be taking up the new posts there have started their training. The production of the first blades is scheduled for winter 2016. The grand opening will take place in 2017. Siemens is a significant UK employer with 14,000 employees, including around 2,000 employees in its renewable businesses.

Find out more about the Hull project by visiting www.siemens.co.uk/hull

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Siemens AG (Berlin and Munich) is a global technology powerhouse that has stood for engineering excellence, innovation, quality, reliability and internationality for more than 165 years. The company is active in more than 200 countries, focusing on the areas of electrification, automation and digitalization. One of the world’s largest producers of energy-efficient, resource-saving technologies,

Siemens is No. 1 in offshore wind turbine construction, a leading supplier of gas and steam turbines for power generation, a major provider of power transmission solutions and a pioneer in infrastructure solutions as well as automation, drive and software solutions for industry. The company is also a leading provider of medical imaging equipment – such as computed tomography and magnetic resonance imaging systems – and a leader in laboratory diagnostics as well as clinical IT. In fiscal 2015, which ended on September 30, 2015, Siemens generated revenue of €75.6 billion and net income of €7.4 billion. At the end of September 2015, the company had around 348,000 employees worldwide. Further information is available on the Internet at www.siemens.com.

About ALE

Founded in 1983 by Roger Harries, ALE delivers a highly tailored, end-to-end service covering every aspect of the handling, transportation and installation of heavy, indivisible loads, including lifting, transporting, installing, ballasting, jacking and weighing.

ALE delivers strategic heavy-lift services to a wide range of sectors, including civil, oil and gas, energy, nuclear, offshore, renewables, petrochemical, ports, marine, minerals and metals and mining.

ALE has more than 30 offices across Europe, the Far East, Africa, America, South America, the Middle East and Australia. It is fully compliant with international standards of safety and excellence, including Quality standard ISO 9001:2008, Environmental standard ISO 14001:2004, and Health and Safety Standard OHSAS 18001:2007. ALE is also registered and qualified in the Achilles Norway and Link-up systems, and is a member of both the British Safety Council and the British Standards Institution.

Further information can be found on the ALE website at www.ale-heavylift.com

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