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## ALE SIGN DEAL WITH NUCLEAR PROJECT CONTRACTOR IN CHINA



ALE has signed a strategic cooperation agreement with KFNE, the Shanghai Kangfu Nuclear Energy Machinery Co. Ltd.

As one of China's biggest lifting operators and equipment suppliers in the country's nuclear industry, this agreement with KFNE will enable ALE to move into the Chinese nuclear power market.

In October during the signing ceremony, Mr. Wei Hua of KFNE and ALE signed the cooperation agreement. It was attended by members of the KFNE, ALE and SNPTC (a parent company of KFNE), where their vice president, Mr. Yan Jia Peng, attended and made a speech.

Yannick Sel, Senior Sales Manager - Global Projects Division for ALE said: "This mutually beneficial deal is an effective step in progressing our business development in not only the Chinese nuclear power sector but for work in other fields globally. By working together, both parties are better positioned to serve our clients in this industry."

Mr. Song Jie, Deputy GM for KFNE said: "ALE's global reputation and experience will be coupled with KFNE, a professional heavylift and transportation company established by

SNPTC of China, which occupies more than 1/3 of the nuclear power market share in China. The cooperation between these two parties will bring top mechanical construction solutions to customers in the nuclear power construction market not only in China, but also around the world. This will also levitate the market share, brand influence and core competence of both parties to a new level.”

ALE has steadily been growing their presence in China, setting up an office in Tianjin in 2015. Whilst this strategy cooperation will target the nuclear power market and other new fields, it will not conflict with ALE’s other work and current operations in China.

**ENDS**

***For more information or images, please contact Sarah Maia on 01889 272 545 or email [s.maia@ale-heavylift.com](mailto:s.maia@ale-heavylift.com)***

**Image 1: (left – right) ALE’s Regional Director, Kees Kompier, signs contract with Mr. Wei Hua, Board Director, GM of KFNE.**

## **ABOUT ALE**

ALE delivers strategic heavy-lift services to a wide range of sectors, including civil, oil and gas, energy, nuclear, offshore, renewables, petrochemical, ports, marine, minerals and metals and mining.

ALE has more than 30 offices across Europe, the Far East, Africa, America, South America, the Middle East and Australia. It is fully compliant with international standards of safety and excellence, including Quality standard ISO 9001:2015, Environmental standard ISO 14001:2015, and Occupational Health and Safety management system requirements OHSAS 18001:2007. Further information can be found on the ALE website at [www.ale-heavylift.com](http://www.ale-heavylift.com).