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## ALE STRENGTHEN SHARE IN OFFSHORE MARKET WITH CONBIT ACQUISITION



ALE has increased their services and skills in the offshore sector by purchasing Conbit.

Conbit, a successful structural engineering and lifting contractor who specialise in the offshore engineering and maintenance and onshore tower markets, has a head office in Eindhoven, the Netherlands.

Now Conbit are part of the ALE group, it means that ALE can now offer a full solution to cover all scopes of work in the sector.

“This is an increasingly competitive market to enter; by acquiring one of the forerunners in offshore, we are able to strengthen our overall service and position as heavylift leaders within this sector,” explained Mark Harries, Global Managing Director for ALE. “We can now bridge our skills together and fill any gaps in our expertise to benefit our clients and the overall industry.”

Paul Staal, Managing Director of Conbit, said: “We have continued to develop our reputation in the industry and, by working together with ALE, we can now grow the business in a way that we never imagined with access to their extensive global resources, equipment and technologies. I’m excited for Conbit to be working alongside a company that shares our values and vision of safety and quality, and look forward to the opportunities it brings.”

## ENDS

*Issued by the ALE press office. For more information or images, please contact Sarah Maia on 01782 977146 or email [s.maia@ale-heavylift.com](mailto:s.maia@ale-heavylift.com)*

**Image 1: (L-R) Paul Staal, Managing Director for Conbit and Mark Harries, Global Managing Director for ALE**

**Image 2: (L-R) Paul Staal, Managing Director for Conbit and Mark Harries, Global Managing Director for ALE, Dave Montforts, Manager Projects and Board member for Conbit and Jeroen Migchels, Manager Construction and Board member for Conbit**

### **ABOUT ALE**

Founded in 1983 by Roger Harries, ALE delivers a highly tailored, end-to-end service covering every aspect of the handling, transportation and installation of heavy, indivisible loads, including lifting, transporting, installing, ballasting, jacking and weighing.

ALE delivers strategic heavy-lift services to a wide range of sectors, including civil, oil and gas, energy, nuclear, offshore, renewables, petrochemical, ports, marine, minerals and metals and mining.

ALE has more than 30 offices across Europe, the Far East, Africa, America, South America, the Middle East and Australia. It is fully compliant with international standards of safety and excellence, including Quality standard ISO 9001:2015, Environmental standard ISO 14001:2015, and Health and Safety Standard OHSAS 18001:2007. Further information can be found on the ALE website at [www.ale-heavylift.com](http://www.ale-heavylift.com)

### **ABOUT CONBIT**

Conbit offers engineering, procurement, construction, installation and maintenance services especially when load handling or structural engineering is the main challenge. The business focus is on lifting projects, lifting equipment, towers and stacks, and integrated projects.

With over 20 years of experience, Conbit has a proven track record in delivering a full-service approach and innovative customized solutions to a wide range of markets, including on- and offshore oil and gas, offshore wind, decommissioning, petrochemicals and telecom. Conbits focus is on maximizing efficiency, and minimizing risks by thorough preparation for all worldwide projects.

Further information can be found on the Conbit website [www.conbit.eu](http://www.conbit.eu)

